

# APPLICATION FORM FOR EXISTING GARDNERS UK CUSTOMERS

Gardners EU, ZI du Lobel, 320 Chemins Du Lobel, 62510 Arques, France | www.gardnerseu.com

# **STORE INFORMATION-** Please complete in BLOCK CAPITALS

Gardners UK Account Nu	ımber		
Tick which type of accou	int you are applying for	Book	Entertainment
Business Name Website URL			
Type of Business	Retailer	Wholesaler	Other (please state)
Business Address			
Postcode/Zip Telephone Number			Mobile Number
Business Email			
Manager Name Buyer Name			
Buyer Tel Number			
Booksellers Teleordering SAN			VAT Number
Is your delivery adress d	ifferent to business address	Yes (If	yes, please add delivery address below) No
Delivery Address	If different to business address above		
Statement Post Address			
Invoices sent as pdf?	Yes No		
Invoice Email Address	If different to email address provided above		
Postcode/Zip			Country
Accounts Manager			Telephone Number
Accounts Email Address	If different to email address provided above		

# **COMPANY REGISTRATION DETAILS**

Reg	gistered Office Address		
Pos	stcode/Zip		Country
Tel	ephone Number		Mobile Number
Em	ail Address		Registered Number





## **BANKERS**

Address
Postcode/Zip Country
Telephone Number Email Address

## **GARDNERS EU SAS LIMITED TERMS AND CONDITIONS OF BUSINESS**

Applicable to the French market | Please read carefully and sign on last page

#### DEFINITIONS

Agreed purposes:the delivery of Goods to the Customer and the Customer's customers under this Contract.Conditions:the terms and conditions set out in this document as amended from time to time in accordance with clause 15Contract:the contract between Goadners EU and the Customer for the sale and purchase of the Goods in accordance with clause 16Customer:the person of tim who purchases the Goods from Goadners EU.Dad Protection Legislation:French Data Protection Legislation such as to informatique et Libertés dated 6 January 1978 (as amended) and any other European Union legislation relating to personal data and all other legislation and preferencia communications). Curtoller, Data Protection Officer, Processor, Data Subject, Processor, Processor, Processor, Processor, Processor, Processor, Processor, Processor, Procesor, Pr				
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	UK Data Protection Legislation:			

#### 1. GENERAL

- Gardners EU is prepared to supply the Customer with books, DVDs, CDs, eBooks and other goods on the basis only of these Conditions. These Conditions apply to the exclusion of any other terms that the Customer seeks to impose or incorporate, or which are implied by trade, custom, practice or course of destine. 1.1 dealing.
- 1.2 The Order constitutes an offer by the Customer to purchase the Goods in accordance with these Conditions. The Order shall only be deemed to be accepted when Gardners EU issues a written acceptance of or 1.3
- otherwise processes the Order, at which point the Contract shall come into existence Any samples, descriptions or advertising produced by Gardners EU and any descriptions or illustrations contained in Gardners EU catalogues, brochures or websites are produced for the sole purpose of giving an approximate idea of the Goods referred to in them. They shall not form part of the contract nor have any 1.4 contractual force.
- Gardners EU are a seller of Goods only. Gardners EU does not have any intellectual property in the Goods being sold and accepts no responsibility for the contents of the Goods, their accuracy, or any opinions expressed therein. Gardners EU has no control over the contents of the Goods sold. 1.5

#### 2. PRICES AND TRADING DISCOUNTS

Unless otherwise agreed by Gardners EU in writing, the price for the Goods shall comply with applicable law in particular relating to the single book price set by the publisher and shall be

- 211 the price set out as the retail/dealer price on the date of despatch. 2.1.2 less any discount agreed between Gardners EU and the Customer, as may be amended from time to
- time plus the cost of delivery calculated in accordance with Gardners EU delivery policy and tariffs as 2.1.3
- attached in appendix 1. 2.1.4
- plus any additional value added tax and all costs, taxes or charges in relation to sourcing, packaging, loading, unloading, carriage and insurance, all of which amounts the Customer shall pay if applicable when it is due to pay for the Goods.
- An invoice setting out the price payable for the Goods despatched will accompany the Goods on despatch, or will (in circumstances agreed with the Customer) be sent via electronic data interface (EDI). 2.2
- Special Order Service (SOS) titles (i.e., titles which are not Stock or GXC (Gardners EU Extended Catalogue/ Virtual Stock) titles) are sold on a Firm Sale basis and can't be cancelled once ordered. Books will be shipped as a Backorder when they arrive. Retail prices are latest advised and may vary. Discounts and surcharges may apply on individual transactions. 2.3
- GXC titles are available to order under the same terms and conditions as Stock titles 2.4
- DVD prices are as shown on our website and in our daily data files as dealer or promotional prices. DVDs will 2.5 be supplied to credit account holders at agreed discounts off the prices stated on our website and data files.

#### 3. DATA SERVICES

If the Customer wishes to use the Gardners EU product database as part of its website, service platform, or internal system it may only do so by entering into a licence agreement with us. The licence can be requested from Gardners EU and once received should then be completed and returned. Gardners EU can decide at their discretion whether to enter into such licence as per the template attached in Appendix 2.

#### 4. ORDERS AND DELIVERY OF B2B - BUSINESS TO BUSINESS ORDERS - ACCOUNT CUSTOMERS

Gardners EU will accept telephone orders during the office hours stated on our website. Answerphones are in operation outside these hours. Calls may be recorded for quality and training purposes. Customers using electronic ordering can order 24 hours a day, seven days a week or visit our website www.gardnerseu.com

- 4.2 Gardners EU offer a same day despatch within the EU on orders placed Monday to Thursday. Orders placed on Friday, Saturday & Sunday are despatched on a Monday.
- 43 Order values are calculated at invoice values on despatch.
- 4.4 Backorders are supplied at the price on despatch, not at the price when ordered.
- Saturday orders will be despatched for Monday delivery, excluding Public holidays. 4.5 It is the Customers responsibility to observe Embargo and industry 'on sale' dates. 4.6

#### 5. DELIVERY

- Gardners EU shall deliver the Goods to the location set out in the Order (Delivery Location). Gardners EU 5.1 may use a third-party courier to deliver the Goods. Delivery is completed on the completion of unloading of the Goods at the Delivery Location.
- Any dates quoted for delivery are approximate only, and the time of delivery is not of the essence. Gardn EU shall not be liable for any delay in delivery of the Goods that is caused by a Force Majeure Event or the 5.2 dners Customer's failure to provide Gardners EU with adequate delivery instructions or any other instructions that are relevant to the supply of the Goods.
- If Gardners EU fails to deliver the Goods, its liability shall be limited to the costs and expenses incurred by 5.3 the Customer in obtaining replacement goods of similar description and quality in the cheapest market available, less the price of the Goods. Gardners EU shall have no liability for any failure to deliver the Goods to the extent that such failure is caused by a Force Majeure Event or the Customer's failure to provide Gardners EU with adequate delivery instructions or any other instructions that are relevant to the supply of the Goods
- 5.4 If the Customer fails to accept delivery of the Goods within three business days of Gardners EU notifying the Customer that the Goods are ready, then, except where such failure or delay is caused by a Force Majeur Event or Gardners EU's failure to comply with its obligations under the Contract:
  - 5.4.1 delivery of the Goods shall be deemed to have been completed at 9:00am on the third business day after the day on which Gardners EU notified the Customer that the Goods were ready; and
  - Gardners EU shall store the Goods until delivery takes place, and charge the Customer for all related 5.4.2 costs and expenses (including insurance).
- If ten Business Days after the day on which Gardners EU notified the Customer that the Goods were ready for delivery the Customer has not accepted delivery of them, Gardners EU may resell or otherwise dispose of part or all of the Goods and, after deducting reasonable storage and selling costs, charge the Customer for 5.5 any shortfall below the price of the Goods.
- Gardners EU may deliver the Goods by instalments, which shall be invoiced and paid for separately. Any delay in delivery or defect in an instalment shall not entitle the Customer to cancel any other instalment. 5.6

#### 6. AUTO DUES RELEASE

- Gardners EU ordering system holds titles unavailable at the time of ordering (unless the Customer 6.1 specifically request, that backorders are not recorded) and then despatches these books when the Customer's next order arrives at Gardners EU.
- In instances where no book order has been received for the previous 15 days or no entertainment order has 6.2 been received for the previous 10 days, these orders will be released and despatched to the Customer to avoid further delay.

#### 7. PAYMENT

Payment for all orders must be made within 30 days of statement date for all accounts. Thereafter (without 7.1 registrate any remedies available to Gardners EU), pursuant to article L. 441-10 of the French Code de commerce, interest on payments due shall not be less than three times the French Code du d'intérêt légal) applicable from time to time as per article L. 441-10 of the French Code du commerce and



will accrue at the rate of 4% European Central Bank rate of the most recent refinancing cost +10 bp base rate from time to time until payment in full is received from the Customer. In addition, as per article D. 441-5 of the French Code de commerce, Gardners EU shall invoice the French statutory fixed-indemnity for payment recovery (indemnité forfaitaire de recouvrement) amounting to 40 euros.

- Notwithstanding the above, payment for all orders shall become due immediately in the event that the Customer is adjudged bankrupt or insolvent, has a receiver or administrator appointed over its assets or enters into any composition with its creditors provided provisions of Livre Sixième of the French Code de 7.2 commerce "Des difficultés des entreprises" are applied. If your account exceeds our agreed payment terms at any time, the full balance will become due immediately.
- Any goods purchased shall remain the property of Gardners EU until full payment has been made 7.3 Credit accounts are available for Customers purchasing a minimum of 5,000,00 € net invoice value per 7.4
- annum 7.5 International customers should contact our dedicated International Sales team for full details of terms of
- supply 7.6 All prices are in euros, tax included and outside shipping costs.

#### 8. RETURNS ALLOWANCE & PROCEDURE

- 8.1 All returns enquiries should be made via or www.gardnerseu.com/Account/Returns
- Gardners EU offers a privilege returns allowance. The Customer's returns allowance is based on 5% of the retail value of books or dealer price value for entertainment products of the amount the Customer has spent with Gardners EU in the previous 12 months from the date of the return. Returns will only be excepted if the with dathers 50 in the previous 12 months from the date of the return. Returns with only be excepted in the customer has continuously traded with Gardners EU in the subsequent 3 months and has an ongoing active account that is not on Stop or Closed. The returns figure is calculated across the Customer's stock, new title, and Customer order purchases. The procedures for returns are as set out in the return's procedure section in our website. All returns must be in mint condition, and books must have been purchased from Gardners EU within the past 12 months. Please note that overstock returns should be returned to Gardners EU carriage paid by the customer.
- , Frm Sale titles cannot be returned. Definition of a Firm Sale title is as follows: All titles that become O.P. (Out of Print) are Firm Sale. All S.O.S. (Special Order Service) titles and titles indicated as 'Firm Sale' in ou catalogues, publications or by other methods are supplied firm sale. Unused privilege returns cannot be carried forward. 82
- 8.3 Any non-authorised goods received by Gardners EU WILL be returned to the Customer and subject t 25 € per box handling charge.
- Any return that does not have the correct paperwork containing customer business name, account number, address, return authorisation number and the correct Authorised Returns label will NOT be excepted and 8.4 no credits will be issued. It is the customer responsibility to make sure that all the correct paperwork is attached and Gardners EU hold no responsibility for returns that do not have this paperwork.

#### 9. IMPERFECT BOOKS AND DVDs, DAMAGES CLAIMS

Any products that are supplied in a damaged or imperfect state will be replaced, requested for return, or credited Any products that are supplied in a damaged or imperfect state will be replaced, requested for return, or credited at the discretion of Gardners EU and this will represent the extent of Gardners EU's liability for the same. In order to register a claim for imperfect, damaged products or shortages the Customer should contact Gardners Sales Support Team within 5 business days of the products being received, in one of the following ways: Telephone on TBA, E-mail to sales@gardnerseu.com or in writing to 21 du Lobel, 302 O chemin Du Lobel, 62510 Arques, FR. If the Customer does not contact Gardners EU within those 5 business days Gardners will not be able to accept responsibility for the Customer's damages/shortages. The Customer should not return products that have not been logged with Gardners EU Sales Representative, as credit notes for such products will not be issued. Products can be returned to Gardners EU Sales Representative, as credit notes for such products will not be issued. Products can be returned to Gardners EU fappropriate, at Gardners EU's cost, but should be received by Gardners EU within 4 weeks of receipt by the Customer. Collection arrangements can be made through Gardners EU vales Support Team. When returning damaged or imperfect products the Customer should ensure that they are packed separately to any other returns being made at the same time.

#### 10. LIABILITY AND TERRITORIAL RESTRICTIONS

- Notwithstanding the delivery times set out in these terms of business, whilst Gardners EU will use its 10.1 reasonable endeavours to deliver orders as soon as possible, it accepts no liability for late delivery.
- Gardners EU will not be liable whether in contract, tort (including negligence), breach of statutory duty or otherwise for any indirect or consequential loss or loss of profit in respect of any Order or otherwise under or in connection with the Contract. Gardners EU's total liability to the Customer in respect of all other loss shall, to the full extent permissible by law, in all circumstances, be limited to the net invoice value of the 10.2 Goods to which the claim relates.
- Nothing in these Conditions shall limit or exclude Gardners EU's liability for 10.3
- death or personal injury caused by its negligence, or the negligence of its employees, agents or subcontractors (as applicable); 1031
- 1032 fraud or fraudulent misrepresentation:
- any matter in respect of which it would be unlawful for Gardners EU to exclude or restrict liability. 10.3.3
- In so far as any software or hardware is provided by Gardmers EU to the Customer all intellectual property rights in the same shall as between the Customer and Gardners EU belong to Gardners and the Customer shall not alter, modify or otherwise tamper with the software or the hardware. Upon the Customer ceasing to be an account holder the Customer shall either return the software and hardware to Gardners or if so required by Gardners destroy or delete them. 10.4
- All products (including digital products) are sold by Gardners EU strictly on the basis that the Custom accepts and respects the publishers intellectual and territorial rights. Whilst Gardners EU will provide information to the Customer about any territorial restrictions that apply to any Goods (as notified to 10.5 Gardners EU by the originating publisher/distributor or bibliographic data provider), as set out in clauses 12.6 and 12.7 below, full responsibility for complying with any such restrictions lies with the Customer. Gardners EU shall not be liable to the Customer or any third party for any errors in the territorial restrictions communicated to contoner. communicated to Gardners EU.
- On Gardners EU provided systems such as www.gardnerseu.com Gardners EU will indicate the territorial rights restrictions notified by the publisher in respect of any retailer residing in a restricted market. For retailers where Gardners EU provides a data feed of product, Gardners EU will also provide details of 10.6
- 10.7 To retain a mixet southed a to prove a data to the prove of souther to be made proved setting of estimates in the souther of the data licence and fulfilment service terms and conditions. Gardners EU accepts no liability for errors in the information provided or for any infringements.
- The Customer shall indemnify Gardners EU against all liabilities, costs, expenses, damages and losses 10.8 (including but not limited to any direct, indirect or consequential losses, loss of profit, loss of reputation and all interest, penalties and legal costs (calculated on a full indemnity basis) and all other professional costs and expenses) suffered or incurred by Gardenes EU arising out of or in connection with the Customer's failure to comply with any territorial restrictions which apply to the Goods.

#### 11. RETENTION OF TITLE

- 11.1 The risk in all goods purchased by the Customer will pass to the Customer upon delivery. However, until The transmission goods parameters by Gardners EU for all goods supplied by them to the Customer, all Goods supplied to the Customer shall remain the property of Gardners EU. Until such time the Customer shall hold the goods as bailede for Gardners EU and ensure that at all times such Goods be readily identifiable as being the goods of Gardners EU.
- If a Receiver or Administrator or Trustee in Bankruptcy under French law is appointed over any of the Customer's assets, Gardners EU will act in compliance with Livre Sixième of the French Code de commerce "Des difficultés des entreprises". 11.2

#### 12. DATA PROTECTION

- 12.1 Both parties will comply with all applicable requirements of the Data Protection Legislation and the French Data Protection Legislation. This clause 12 is in addition to, and does not relieve, remove or replace, a party's obligations or rights under the Data Protection Legislation. In this clause 12, Applicable Laws mean (for so long as and to the extent that they apply to the Provider) the law of the European Union, the law of any member state of the European Union and/or Domestic French Law.
- Without prejudice to the generality of clause 12.1, the Customer will ensure that it has all necessary appropriate consents and notices in place to enable lawful transfer of the Personal Data to Gardner EU. 12.2
- 12.3 Without prejudice to the generality of clause 12.1, Gardners shall, in relation to any Personal Data processed in connection with the performance by Gardners of its obligations under this agreement:
  - process that Personal Data only for the Agreed Purposes unless Gardners is required by Applicable 12.3.1



Laws to otherwise process that Personal Data. Where the Provider is relying on Applicable Laws as the basis for processing Personal Data, the Provider shall promptly notify the Customer of this before performing the processing required by the Applicable Laws unless those Applicable Laws prohibit the Provider from so notifying the Customer.

- Provider from so notifying the Customer. ensure that it has in place appropriate technical and organisational measures, to protect against unauthorised or unlawful processing of Personal Data and against accidental loss or destruction of, or damage to, Personal Data, appropriate to the harm that might result from the unauthorised or unlawful processing or accidental loss, destruction or damage and the nature of the data to be protected, having regard to the state of technological development and the cost of implementing any measures (those measures may include, where appropriate, pseudonymising and encrypting Personal Data, ensuring confidentiality, integrity, availability and resilience of its systems and services, ensuring that availability of and access to Personal Data can be restored in a timely manner after an incident, and regularly assessing and evaluating the effectiveness of the technical and organisational measures advorted hit it: 12.3.2 ensuring adopted by it);
- ensure that all personnel who have access to and/or process Personal Data are obliged to keep the Personal Data confidential; and 12.3.3
- not transfer any Personal Data outside of the European Economic Area unless the prior written consent 12.3.4 of the Customer has been obtained and the following conditions are fulfilled: (a) - the Customer or Gardners EU has provided appropriate safeguards in relation to the transfer;
  - (b) the data subject has enforceable rights and effective legal remedies;
  - (c) Gardners EU complies with its obligations under the Data Protection Legislation by providing an adequate level of protection to any Personal Data that is transferred; (d) - Gardners EU complies with reasonable instructions notified to it in advance by the Customer with
- espect to the processing of the Personal Data; assist the Customer, at the Customer's cost, in responding to any request from a Data Subject and 12.3.5 in ensuring compliance with its obligations under the Data Protection Legislation with res security, breach notifications, impact assessments and consultations with supervisory authorities or regulators:
- 12.3.6 notify the Customer without undue delay on becoming aware of a Personal Data Breach
- at the written direction of the Customer, delete or return Personal Data and copies thereof to the Customer on termination of the agreement unless required by Applicable Law to store the Personal 12.3.7 Data:
- maintain complete and accurate records and information to demonstrate its compliance with this clause 12; 12.3.8
- 12.4 The Customer consents to Gardners EU appointing delivery agents as third-party processors of Personal Data under this agreement
- 12.5 Pursuant to applicable French Data Protection Legislation, the Customer has the right (i) to access and r anadatis to upproceed Tatistic To December 2007 anatom, and extraordised and the right my Modern and the anal mend its own Personal Data, (ii) to object to the processing of his or her data on legitimate grounds, by contacting the Data Controller (dataprotection@ittlegroup.com) and (iii) can send a claim to the Gardens's 5 Data Protection Officer and with the French Commission Nationale Informatique et Libertés

#### 13. VARIATIONS AND HEADINGS

Gardners EU shall be entitled from time to time to make changes to these Conditions. Gardners EU's website -www. gardnerseu.com will always display the most recent version of the Conditions. The headings in these terms and conditions are for convenience only

#### 14. TERMINATION

- Without limiting its other rights or remedies, Gardners EU may terminate this Contract with immediate effect by giving written notice to the Customer if: 14.1
- 14.1.1 the Customer commits a material breach of any term of the Contract and (if such a breach is remediable) fails to remedy that breach within 30 days of that party being notified in writing to do so;
  - the Customer takes any step or action in connection with its entering administration, provisional 14.1.2 the Lustomer takes any step or action in connection with its entering administration, provisional liquidation or any composition or arrangement with its creditors (other than in relation to a solvent restructuring), being wound up (whether voluntarily or by order of the court, unless for the purpose of a solvent restructuring), having a receiver appointed to any of its assets or ceasing to carry on business or, if the step or action is taken in another jurisdiction, in connection with any analogous procedure in the relevant jurisdiction;
  - 14.1.3 the Customer suspends, threatens to suspend, ceases or threatens to cease to carry on all or a substantial part of its business; or
- the Customer's financial position deteriorates to such an extent that in the Supplier's opinion the 14.1.4 Customer's capability to adequately fulfil its obligations under the Contract has been placed in jeopardy.
- Without limiting its other rights or remedies, Gardners EU may suspend provision of the Goods under the 14.2 Contract or any other contract between the Customer and Gardners EU if the Customer becomes subject to any of the events listed in clause 14.1.1 to clause 14.1.4, or Gardners reasonably believes that the Customer is about to become subject to any of them, or if the Customer fails to pay any amount due under this Contract on the due date for payment.
- 14.3 Without limiting its other rights or remedies, Gardners may terminate the Contract with immediate effect by giving written notice to the Customer if the Customer fails to pay any amount due under the Contract on the due date for payment.
- 14.4 On termination of the Contract for any reason the Customer shall immediately pay to Gardners all of Gardners EU's outstanding unpaid invoices and interest.
- termination of the Contract shall not affect any of the parties' rights and remedies that have accrued as at termination, including the right to claim damages in respect of any breach of this Contract that existed at or 14.5 before the date of termination.
- Any provision of the Contract that expressly or by implication is intended to come into or continue in force on or after termination shall remain in full force and effect. 14.6

#### 15. FORCE MAJEURE

Neither party shall be in breach of this Contract nor liable for delay in performing, or failure to perform, any of its obligations under this Contract if such delay or failure result from a Force Majeure Event. As per article 1218 of the French code civil, if the period of delay or non-performance is on a temporary basis, the execution of this Contract is suspended unless the delay resulting from this suspension justifies the termination of the Contract. If the failure to the failure perform the obligations under this Contract results is permanent, the Parties can terminate this Contract as per articles 1351 and 1351-1 of the French Code civil.

#### 16. WAIVER

No failure or delay by a party to exercise any right or remedy provided under the Contract or by law shall constitute a waiver of that or any other right or remedy, nor shall it prevent or restrict the further exercise of that or any other right or remedy. No single or partial exercise of such right or remedy shall prevent or restrict the further exercise of that or any other right or remedy.

#### 17. SEVERANCE

If any provision or part-provision of the Contract is or becomes invalid, illegal or unenforceable, it shall be deemed modified to the minimum extent necessary to make it valid, legal and enforceable. If such modification is not possible, the relevant provision or part-provision shall be deemed deleted. Any modification to or deletion of a provision or part-provision under this clause shall not affect the validity and enforceability of the rest of the Contract.

#### 18. GOVERNING LAW AND JURISDICTION

- The Contract, and any dispute or claim (including non-contractual disputes or claims) arising out of or in connection with it or its subject matter or formation, shall be governed by and construed in accordance 18.1 with the laws of France.
- Each party irrevocably agrees that the courts of the Paris Tribunal de Commerce shall have exclusive jurisdiction to settle any dispute or claim (including non-contractual disputes or claims) arising out of or in connection with this Contract or its subject matter or formation. 18.2

## DECLARATION

I/We have read Gardners EU terms and conditions of business as set out within this application form and agree to comply with them. I/We understand that your terms are strictly **net within the agreed period of 30 days from the statement date** and that you will not despatch books/ Entertainment Products to us if our account has not been cleared by that date, and that legal action may be taken to retrieve monies owed.



When you have completed this form, please return all 4 pages to applications@gardnerseu.com

For more information, contact us: sales@gardnerseu.com

